## Industrial Zone: Dai An, Dai An expansion

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| Infrastructure | Supporting Services | Is there any other supporting services for workers/employers? <br> ==> Dai An signed the corporate contract with: Chi Linh golf; Nam Cuong hotel (Hai Duong); Movenpick hotel, Hotel de l'Opera (Ha Noi); tourism agencies... to get the corporate rate for Dai An's customers on the business trip, relax time... <br> - Housing, villa for experts/emloyers are working in Dai An IZ. <br> - Dai An co-ordinates with Hai Duong Industrial Zones Management Authority to ornigaze the annual activities of culture and sports for employees in Dai An IZ. |
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|  | Future Development | Dai An riverside residential area provides the residence for local people and workers/employers working in Dai An IZ <br> Dai An industrial zone is proud to be the location where Dai An - Viet Nam - Canada International Hospital located, with the total investment capital of 260 million USD. Hospital promises to will be the trusted health care place with the Canadian international standards and has good reputation throughout the Southeast Asian region. |
|  | Telecompmunication system | Telecommunication: broadband ADSL service, telecommunication with IDD, fiber optic capabilities, leased line Telephone: number of line depends investor's demand. |
|  | Customs | $\square$ On- site Customs Office |
|  | Banks | Oceanbank, Vietcombank, BIDV, PG bank, Seabank, Vietinbank, Techcombank,...in the Hai Duong city. |
|  | Post Office | TDT express, VNPT, DHL, FedEx, TNT...door-to-door delivery service |
|  | Bus Network | Bus service network to Hai Duong, Ha Noi, Quang Ninh, Hai Phong...Bus station near Dai An's main gate. |
|  | Security | $\square 24 / 7$ security service. The guards of Dai An IZ with the local polices supports ensure the security for the whole industrial zone. |
|  | Electricity prices (fees to authorities) | According to the price of the government EVN (Currently, for voltage under 6KV) upon the date 16/03/2015: <br> Normal hours: $1,518 \mathrm{VND} / \mathrm{KWh}$ <br> Off-peak hours: 983VND/KWh <br> Peak hours: $2,735 \mathrm{VND} / \mathrm{KWh}$ |
|  | Water Rates (fees to Dai An) | According to the price of Hai Duong clean water supply Co., Ltd (Currently, the price is $14,500 \mathrm{VND} / \mathrm{m} 3$ ) |


| Premises | Solid waste disposal fee (fees to service supplier) | According to the price of the service supplier |
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|  | Wastewater treatment fee (fees to Dai An) | Waste water standard Fee (VND/m3) <br> QCVN40:2011: Level A: 12,500 <br> QCVN40:2011: Level B: 14,500 <br> QCVN40:2011: over level B:Having <=03 indexes over B 17,500 <br> Having 04 indexes over B 19,000 <br> Having 05 indexes over B 20,500 <br> Having 06 indexes over B 22,000 <br> Having 07 indexes over B 23,500 <br> QCVN40:2011: For enterprise with metal index over B $40 \%$, >40\% not accept: Fee will be plus: 39,000 VND <br> QCVN40:2011: For enterprises with chloride index, mercury index over B: Fee will be plus: 39,000 VND |
|  | Custom office on site? | Yes |
|  | Communication system | $\square$ Telecommunication: broadband ADSL service, telecommunication with IDD, fiber optic capabilities, leased line. |
|  | Land leasing price (fees to Dai An) | VND/m2: 65\$~70\$ |
|  | Management fee (fees to Dai An) | US\$ 0.3/m2/year |
|  | Infrastructure maintenance fee | US\$ 0.4/m2/year |
|  | Raw land rental (fees to authorities) | The raw land rental, and incentive, excemption/ deduction shall be calculated and apllied in accordance with the decision promulgated by the People's Committee of Hai Duong province - Viet Nam from time to time. |
| Labor | Minimum wage | ```Zone I: VND 3,750,000/month Zone II: VND 3,320,000/month (Applied for Dai An industrial zone) Zone III: VND 2,900,000/month (Applied for Dai An expansion industrial zone) Zone IV: VND 2,580,000/month``` |
|  | Average salary | For assembly workers?==> Depend on each company. (about VND 4,000,000 - VND 6,000,000) <br> For supervisors?==> Depend on each company. (about VND 7,000,000 - VND 10,000,000) <br> For managers?==> Depend on each company. (about VND 10,000,000 - VND 15,000,000) |
|  | Overtime rule and restriction? | What will be the pay for overtime? ==> working day: $150 \%$; off-day: $200 \%$; holiday: $300 \%$ What will be the maximum overtime allowable?==> 4 hours/day |
|  | Local labor | Where are the labor forces? Are they from local or from other cities? Will it be easy to find the workers whom we need in the vicinity? ==> The labor forces from local and from neighboring provinces (Bac Ninh, Thai Binh, Hung Yen, Hai Phong, Quang Ninh...). It will be easy to find the workers whom you need in the vicinity. |


| Tax incentives | Corporate Income Tax (CIT) | Exemption for 2 years from the first year of revenue generation and 50\% CIT reduction for next 4 years (Applied from February 15th, <br> 2014). <br> Rate of taxation is $20 \%$ |
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