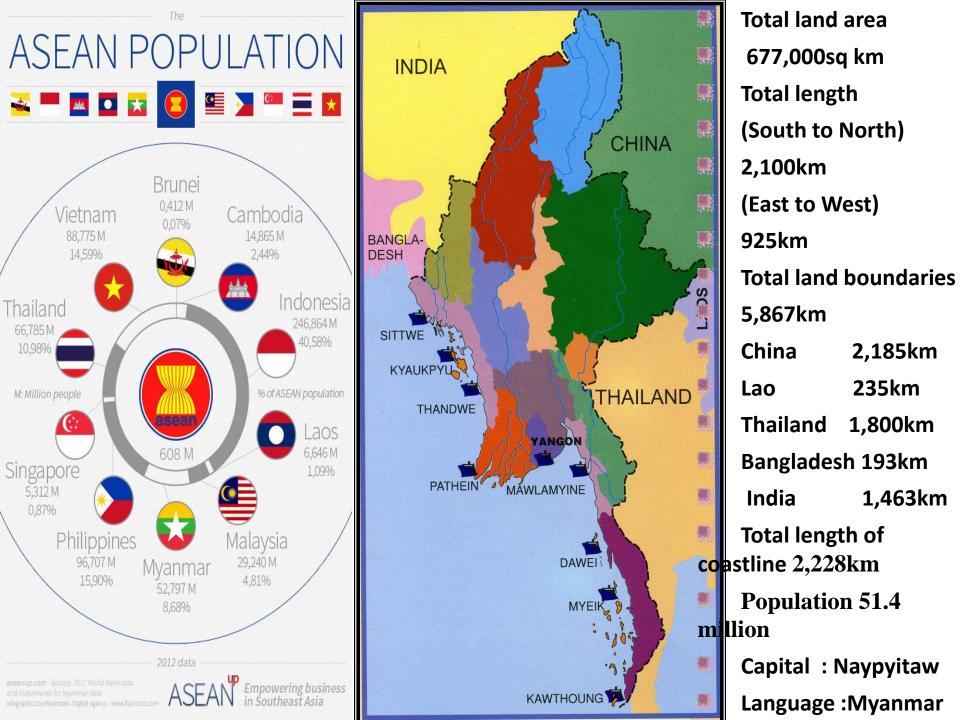
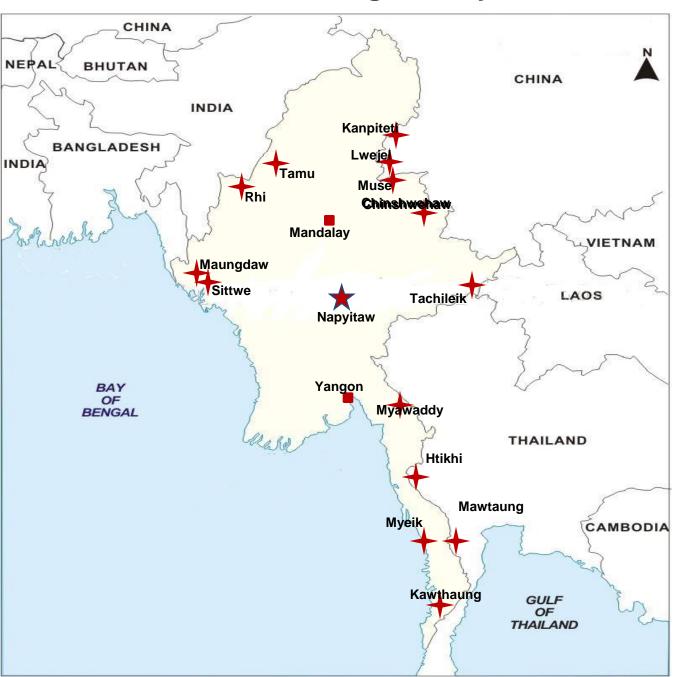
# Myanmar & Neighbouring Countries Strategic Cooperation and Investment Opportunities in Myanmar

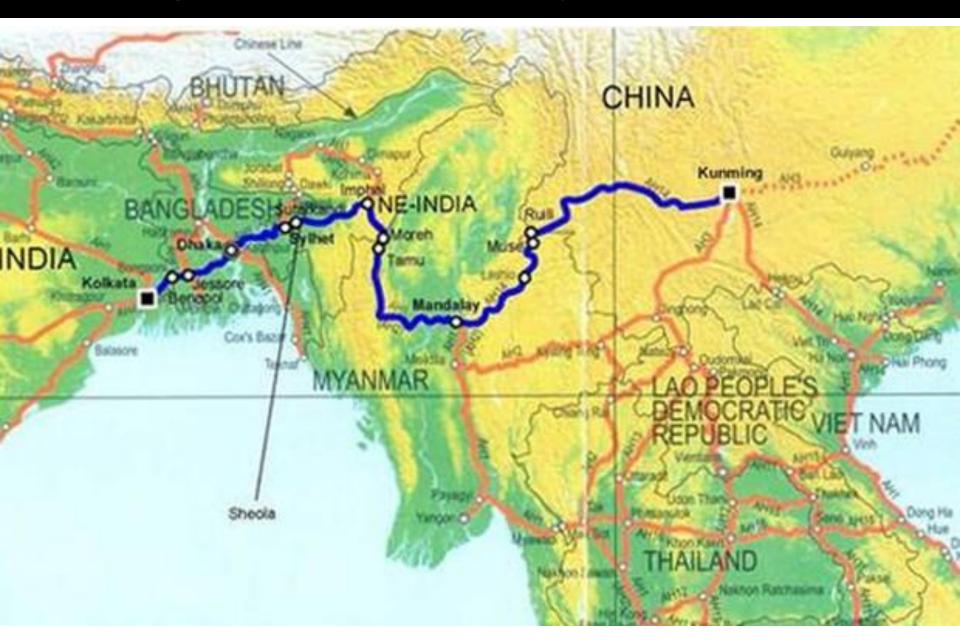




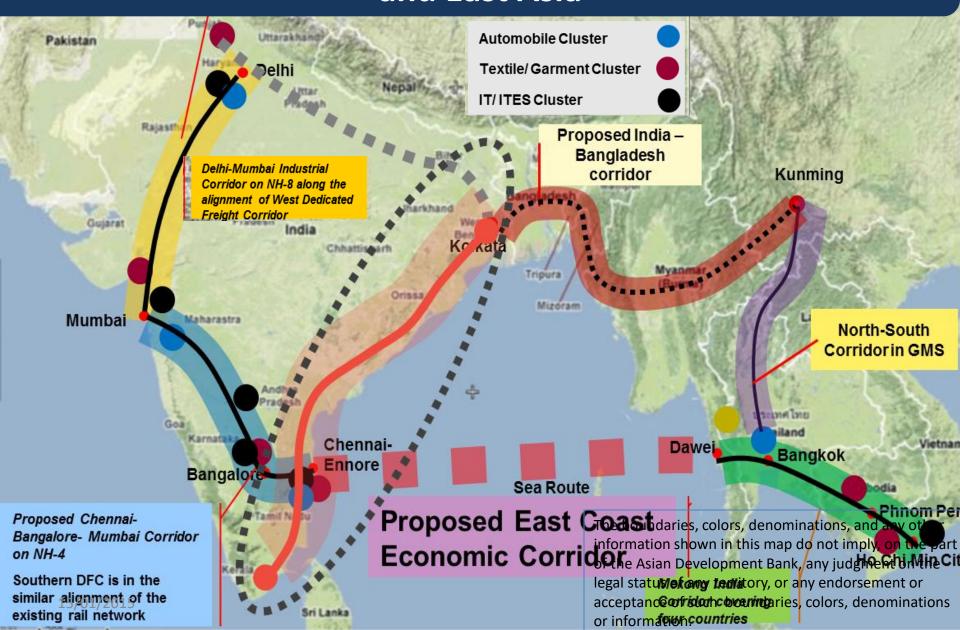
## **Border Trade Posts along the Myanmar border**



# Bangladesh-India-Myanmar-China

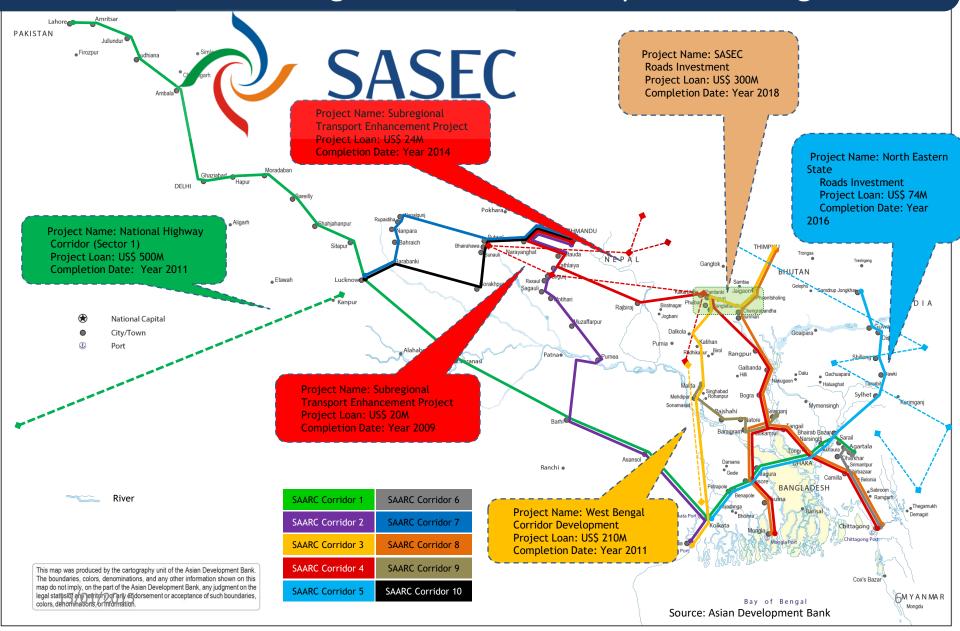


# BCIMT connects potential economic corridors in South Asia and East Asia



#### **Enhancing Links: SASEC**

### South Asia Subregional Economic Cooperation Program



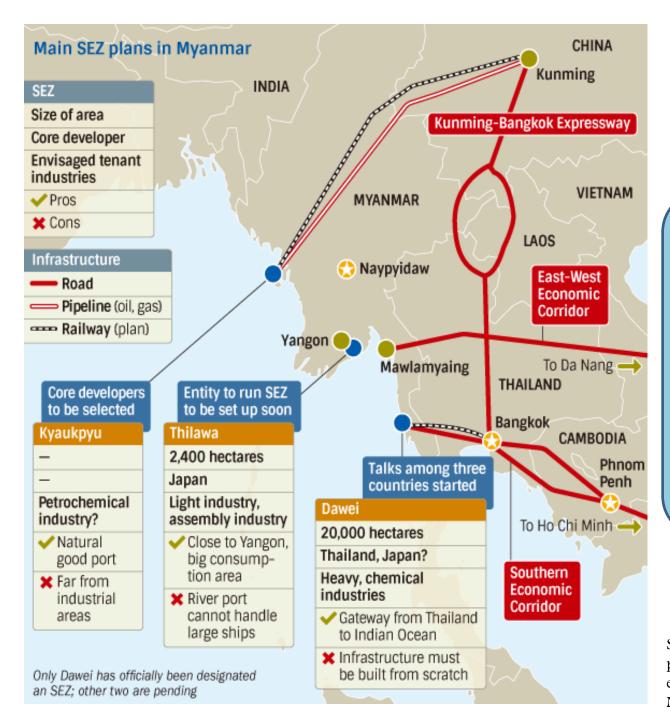
#### **Enhancing Links: GMS**

#### Two Decades of success: Linking South Asia to South East & East Asia

Rapid progress:
 road, power

 Myanmar roads-Link South Asia with South East Asia (2020)







The policy of special economic zones (in addition to industrial zones) as the strategy for industrialization by means of a more comprehensive agglomeration of industrial clusters

Source: Toru Takahashi, Myanmar pins growth ambitions on new economic zones, *Nikkei Asian Review*, November 21, 2013 The proposed Dawei SEZ project with railway linking up with the East-West transport corridor across Vietnam, Cambodia and Thailand will integrate southern Myanmar with Indo-China and with major sea routes





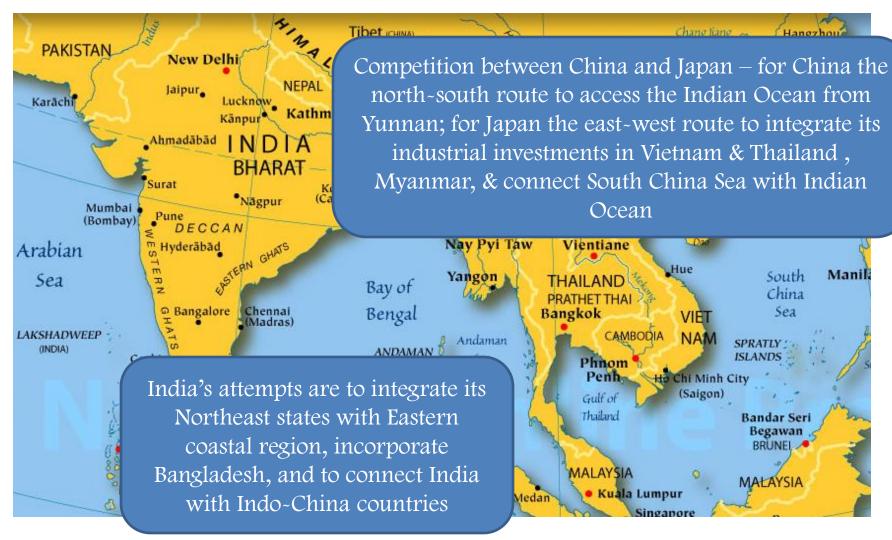
The Dawei SEZ project will be 3-way cooperation among Myanmar, Thailand & Japan

Source: Bangkok Post,

28 Jan 2015

# Geostrategic importance of Myanmar – China's Belt and Road Initiated strategy & Japan & India's attempts at regional integration







Chiang Rai

LAOS

Thailand's railway plans with China and Japan (together with China-Laos railway) will compete with the proposed China-Myanmar railway

MYANMAR

#### TIMEFRAME FOR MID- AND HIGH-SPEED RAILWAY LINES

THAI-JAPANESE 715KM HIGH-SPEED BANGKOK-CHIANG MAI RAILWAY LINE

May 26 to 27: Signing a memorandum of cooperation

June: Conducting a survey

January 2016: Commencement of construction

#### THAI-CHINESE 867KM MID-SPEED BANGKOK-NONG KHAI RAILWAY LINE

**POSTgraphics** 

August: Details to be released on construction costs and credit line
October: Construction of Phase 1 and 3 to commence
December to January 2016: Construction

of Phase 2 and 4 to commence

December 2017 to Mar 2018: Services on

Phase 1 to 4 to commence

Source: Transport Ministry

Vientiane **Chiang Mai** Nakhon Nong Khai Phanom Mukdahan annuman annuma THAILAND Kanchanaburi Sa Kaew Bangkok CAMBODIA Chabang Rayong Phnom Penh Rail projects of interest to Japan Rail projects of interest to China Songkhla Special economic zones Narathiwat \*

Source: <a href="http://www.dickvanderlugt.nl/wp">http://www.dickvanderlugt.nl/wp</a>

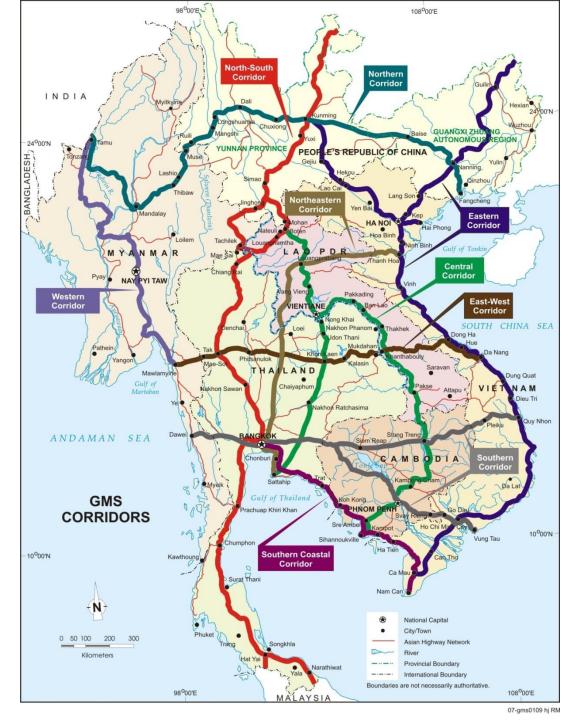
content/uploads/2015/01/Sino-Thai-dual-track-rail-plan.jpg

#### Source:

Source: The Transport Ministry

http://www.nationmultimedia.com/new/2015/05/18/n ational/images/30260325-01 big.jpg

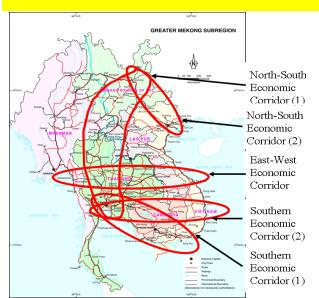
NATION GRAPHICS





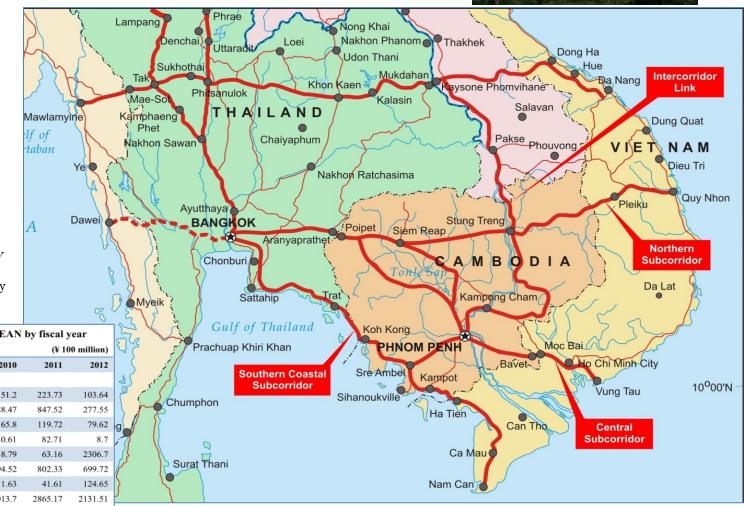
Greater Mekong Sub~region (Cambodia, China, Lao, Myanmar, Thailand, & Viet Nam since 1992 led by Asian Development Bank)

has its planned transport corridors traversing the Indo-China Peninsula



Sources: http://vigcollab.mot.go.th/gm/document-1.9.9273/GMS%20Economic%20Corridors%20Map.jpg & http://www.gmsbizforum.com/show.php?id=132 Japanese focus on East-West corridors in competition with China and integrating its investments at the expense of local trade with China





Source: Nam Pan, Japanese ODA to Asian Countries: An Empirical Study of Myanmar Compared with Cambodia, Laos, and Vietnam, Policy Research Institute, Ministry of Finance, Japan.

Table 3. Japanese ODA disbursement to ASEAN by fiscal year

Fiscal Year	2008	2009	2010	2011	2012
Country					
Cambodia	134.34	225.79	151.2	223.73	103.64
Indonesia	1323.16	1271.13	588.47	847.52	277.55
Lao PDR	64.33	88.37	65.8	119.72	79.62
Malaysia	34.44	24.81	30.61	82.71	8.7
Myanmar	47.43	46.34	38.79	63.16	2306.7
Philippines	422.24	804.48	594.52	802.33	699.72
Thailand	685.58	93.05	311.63	41.61	124.65
Vietnam	946.19	1579.45	1013.7	2865.17	2131.51
Source: www.mofa.go.jp					

Source: http://www.siamintelligence.com/wp-content/uploads/2011/08/sec-map-2010-crop.jpg

# India's multi-modal projects in Western Myanmar







62 km

68 km

63 km

94 km

Kaletwa

BANGLADESH

39 Km to Calcuttl

Sitpyitpyin

Paletwa

Calcutta West Bengal Mizoram(Aizawl) 1967 Kilometer

Calcutta Sittwe(Thro Kaladan River) Mizoram(Aizawl) 1294 Kilometer

Saving Distance by using through Kaladan river route- 673 Kilometer (418 miles)

Trial run for the India-Myanmar-Thailand (IMT) trilateral highway likely in December 2015 – supported by ADB

http://www.thehindubusinessline.com

Source:

http://www.thehindu.com/multimedia/dynamic/01471/TH\_31\_Highway\_col\_\_1471900e.jpg

MAP OF PROPOSED TROTAMYANIMAR-THATLAND HTGHWAY

MOREH
(INDIA)

WANDALAY
(MYANMAR)

MAE SOT
(THATLAND)

## The following key components included in the project:-

- (1) The land required for the project will be provided gratis by Myanmar
- (2) Construction of port / inland water transport (IWT) terminal and related infrastructure facilities at Sittwe port
- (3) Development of Kaladan waterway from Sittwe to Paletwa (157 km)
- (4) Construction of an IWT / highway trans-shipment terminal and related facilities at Paletwa.
- (5) Construction of a highway from Paletwa to Myanmar-India border (248 Km)
- (6) Maintenance and management of the above facility components

## Opportunities for Myanmar

#### **Policy coordination**

Contribute to a more effective implementation of the Myanmar and neighbor countries strategic cooperation, and provides open bilateral policy coordination in multilateral frameworks

#### **Facilities connectivity**

Improve infrastructure construction, improve people's quality of life, improve the ability to attract investment

#### Unimpeded trade

Strengthen bilateral economic and trade cooperation, improve Myanmar's export capacity

#### **Financial integration**

Effectively improve Myanmar's ability to attract foreign investment.

#### People-to-people bond

Conducive to enhancing mutual understanding and awareness between Myanmar and neighbor countries peoples, and promote Myanmar tourism industry to further develop the Chinese market.

### **MYANMAR IN 2015**

- POSITIVE CHANGE
- > FACING BIGGEST CHALLENGES
- > SPEED AND SCALE OF ECONOMIC MANAGEMENT
- > STILL NEED TO CONTINUE SUPPORT FROM INTERNATIONAL INSTITUTION TO PROVIDE TECHNICAL ADVICE IN REFORM PROCESS
- > PEACE PROCESS FOR ECONOMIC & SOCIAL DEVELOPMENT
- > TO ENSURE REFORM PROCESS BENEFIT REACH ALL MEMBERS OF SOCEITY IN THE REGION

## Regional investment framework

- > Improvement of cross-border facilities
- > Development of logistics facilities
- > Build institutional capacities
- > Establishment of research laboratories for road and bridge
- Maximizing Multimodal transport linkages via (railways, roads, ports and inland water transport)

# Transport and trade facilitation

- > Exchange of traffic rights arrangements
- ➤ Enhance coordinated border management by simplifying, standardizing, harmonizing, custom procedure and operations
- > Drafting bilateral cross-border trade agreements
- ➤ Facilitate implementation of Single-Window stop inspection at check points
- > \*\*\* LONG WAY TO GO\*\*\*\*

## **Asian Highways**

AH1 ~ 1650 km (Myawaddy - Yangon - Mandalay - Tam Mongla Chittagong)

AH2 ~ 807 km (Tachileik – Meikhtila – Tamu)

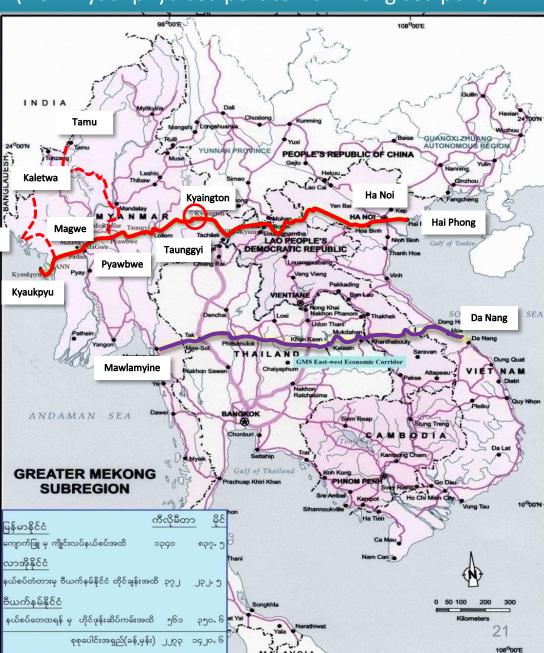
AH3 ~ 93 km (Mongla – KyaingTong)

AH14 ~ 453 km (Muse - Mandalay)

Total length of roads inside Myanmar – 3003 km



# Myanmar-Laos-Vietnam Trilateral East-West Corridor (from Kyaukphyu sea port to Hai Phong sea port)



MyanmarkmmileKyaukphyu to Kyainglat1340837.5

Sittwe

#### <u>Laos</u>

Border bridge to Tai Chan (Vietnam) 372 232.5

#### **Vietnam**

Border to Hai Phong 561 350.6

Total length (estimated) 2273 1420.6



#### India – Myanmar – Thailand Tripartite Highway 1360 km

# Implementation of Transport Linkages Ministerial Meeting

New Delhi

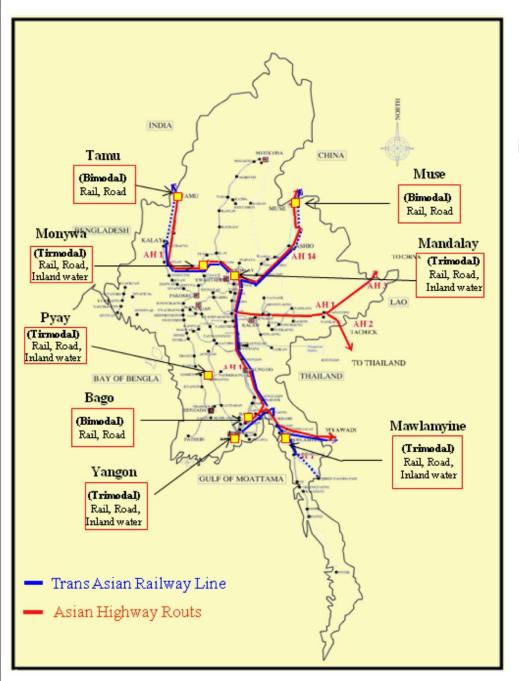
23<sup>rd</sup> Dec, 2012.

#### **Financing Portion:**

\_\_\_\_ Thailand

\_\_\_\_ India

Myanmar



#### "POTENTIAL DRY PORTS IN MYANMAR

PREFEASIBILITY STUDY

- ➤ carried by UNESCAP 2012
- ➤8 potential key sites
- ➤ Intergovernmental agreements are ready to sign

INTERNATIONAL IMPORTANCE IN MYANMAR FOR DRY PORTS

**ASEAN Outstanding Awards for 2011** in CAFEO-30

## Pakkoku Bridge

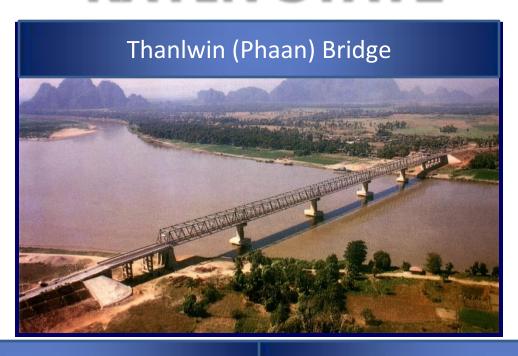
Completion of
Three Major Bridge Projects
across the Ayeyarwaddy River
within Two Years' period (2009-2011)



Sinkham Bridge

**Naungdone Bridge** 

# **KAYIN STATE**



Gyaing (Kawkareik) Bridge

Gyaing (Zarthapyin) Bridge





# **SAGAING REGION**

Uru Bridge

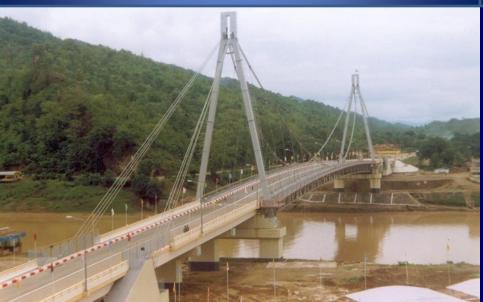
Maezar Bridge



Myitthar Bridge (Kalaywa)



Chindwin Bridge (Monywa)





## Sittaung (MoatPalin) Bridge







Thanlwin Bridge (Mawlamyine)



Leintlee Cable stayed Bridge





#### NATIONAL SPATIAL PLANNING



Adopted Yangon and Mandalay Bi-Polar Development Concept

 Practice Concentrated Decentralization and Balanced Development Strategy

National Growth Center

 Yangon, Mandalay and Special Economic Zone (SEZs) (Thilawa, Dawei, Kyawkphyu, NgayokeKaung)

Regional
Growth Center

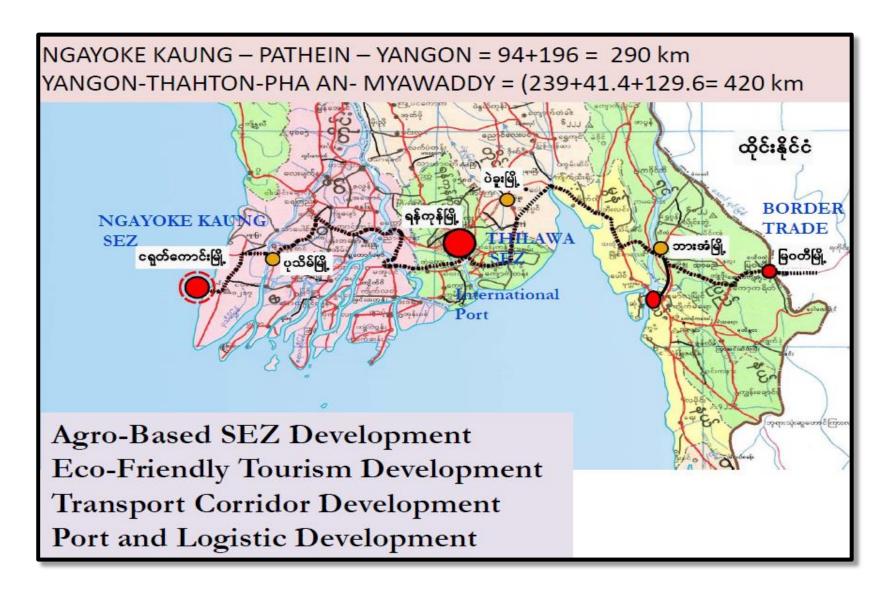
 Capital and Major Cities of States and Regions (Sittwe, Pathein, Bago, Mawlamyine, Dawei, Monywa, Myitkyina)

Special Function Growth Center

- Border Trading and SME (Thai-Myawaddy, Tarchilake, China- Muse, India-Tamu, Bangladesh – Maungtaw)
- Tourism and Services Based Zone (Bagan, Inlay, Coastal area)
- Resource Based Industrial Zone (water, mineral, agriculture, ..)

Main Corridor, Emerging Corridor, Major Communication Axis

#### NEW EMERGING CORRIDOR



### **Rail Transport**



- Myanma Railways Network on
- Established 1st May 1877
  31<sup>th</sup> October 2016
  Divided into 11 divisions
- ❖ Employment strength 19466

Single Route 5405.285 km

Double Route 705.196 km

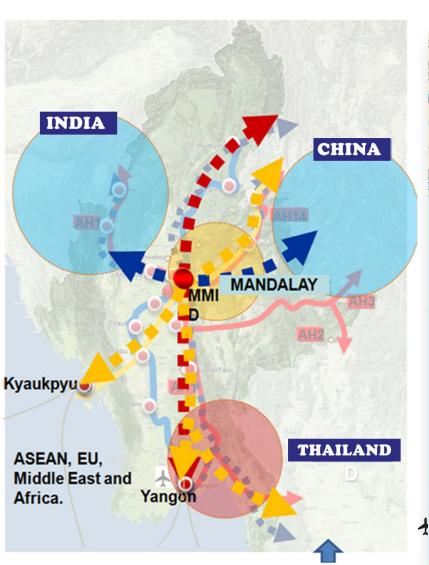
Total Route Length 6110.481 km

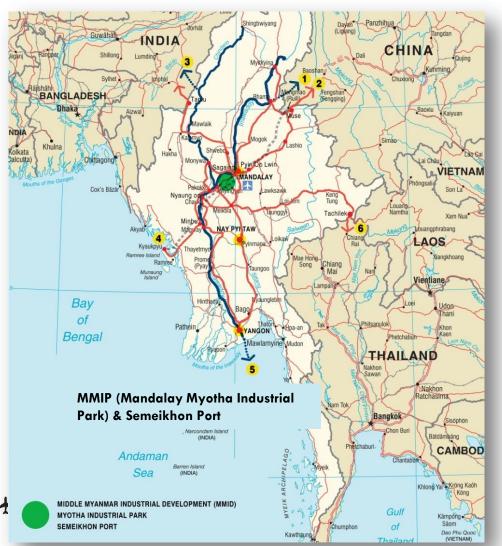
❖ Total Track Length 7942.372 km

Bridges 12103 Nos

Tunnels 12 Nos

- Railway Stations 960 Nos
- 1000 mm gauge (Narrow gauge)
- The longest rail transport network in ASEAN





## **Myanmar in Brief**

#### **Rich Natural Resources**

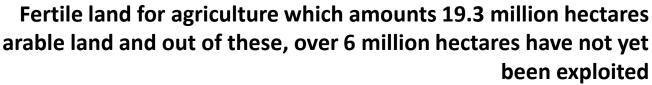


10<sup>th</sup> largest resources of natural gas in the world, over 90 trillion cubic feet





Expansive forest which covers half of total area of the country, exports 80% of world teak supply







Fishery resources currently being used is less than 60% of sustainable yield, potential of 1.05 million MT of fish and fishery product

## **Myanmar in Brief**

#### **Rich Natural Resources**



Abundance of precious gem stone such as ruby, sapphire, jade and diamond. Ruby accounts for 90% of world supply and the largest jade resource country in the world.





Has gold deposit across the country







Others mining product such as silver, lead, tin, tungsten and antimony deposit are widespread in the country



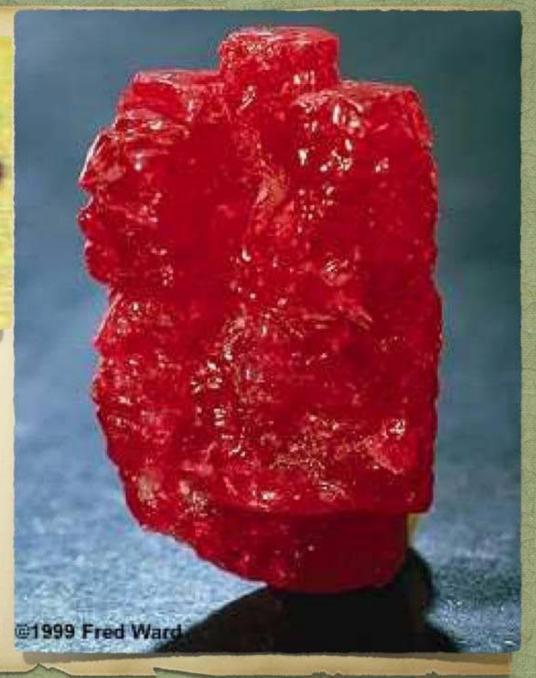






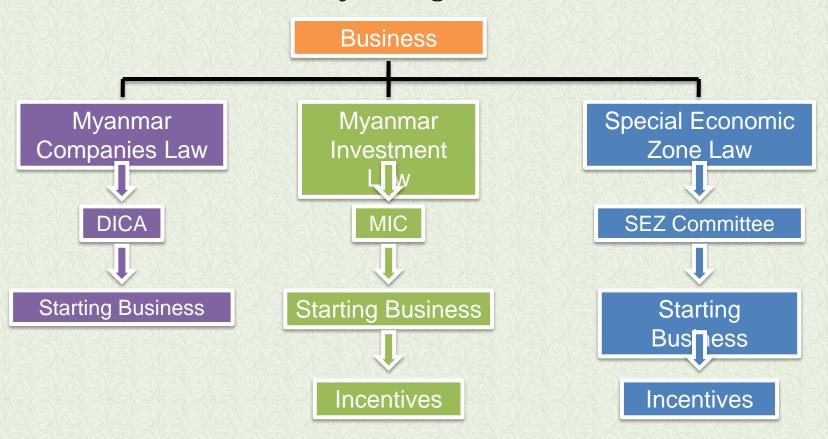


The Best Ruby in the World is from Myanmar





#### Mode of Doing Business





#### What are MIC & DICA?







- ✓ The Directorate of Investment and Company Administration (DICA) -
  - > one of the departments under the Ministry of Investment and Foreign Economic Relations (MIFER).
  - > serves as the Secretariat Office of Myanmar Investment Commission (MIC).
- ✓ The responsible for <u>Investment</u> and <u>Company Administration</u>.
- ✓ The First Contact Point for Investors.



#### Myanmar Investment Commission (MIC)

1.	H.E. U Thaung Tun	Union Minister for Ministry of Investment and Foreign Economic Relations	Chairman
2.	H.E. Dr. Than Myint	Union Minister for Ministry of Commerce	Vice Chairman
3.	H.E. U Tun Tun Oo	Union Attorney General for Union Attorney General Office	Member
4.	U Set Aung	Deputy Minister for Ministry of Planning and Finance	Member
5.	Daw Nilar Kyaw	Minister for Yangon Regional Government	Member
6.	Dr. Aung Tun Thet	Economist	Member
7.	U Khin Maung Yee	Permanent Secretary for Ministry of Natural Resources and Environmental Conservation	Member
8.	U Toe Aung Myint	Permanent Secretary for Ministry of Commerce	Member
9.	U Htein Lwin	Permanent Secretary for Ministry of Electricity and Energy	Member
10.	U Htay Chun	Deputy Director General (Retired), Directorate of Investment and Company Administration	Member
11.	U Aye Lwin	Central Executive Committee Member, Republic of the Union of Myanmar Federation of Chambers of Commerce and Industry	Member
12.	U Aung Naing Oo	Director General for Directorate of Investment and Company Administration	Secretary
13.	Daw Mya Thuza	Deputy Director General (Retired), Directorate of Investment and Company Administration	Joint Secretary



#### Law, Rules and Notifications for Investment

1.	Myanmar Investment Law	18.10.2016
2.	Myanmar Investment Rules	30.3.2017
3.	Designation of Development Zone (10/2017)	22.2.2017
4.	Prescribing Investment Capital Amount for Investment Activities for State and Regional Investment Committees to Issue Endorsement Order	3.3.2017
	Regional investment Committees to issue Endorsement Order	
5.	Classification of Promoted Sector (13/2017)	1.4.2017
6.	List of Restricted Investment Activities (15/2017)	10.4.2017





How to Register a New Company in Myanmar



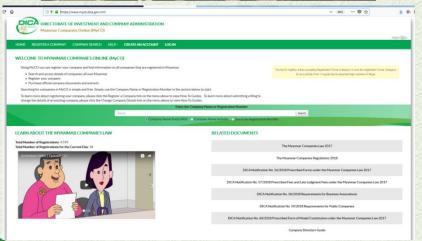
#### How to Register a New Company in Myanmar



Myanmar Companies Law(Launched at 1st August 2018)



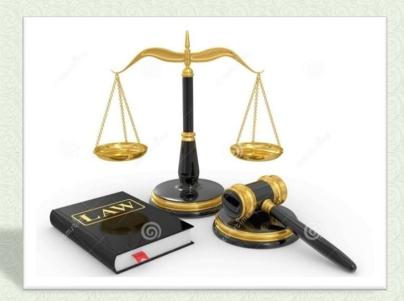
Myanmar Companies Online Registration.



<u>https://www.myco.dica.gov.mm/</u>

Foreign Share Ratio up to 35% → Local Company





Myanmar Investment Law



#### New Myanmar Investment Law





#### Treatment of Investors

National Treatment for the Foreign
Investors and Investments

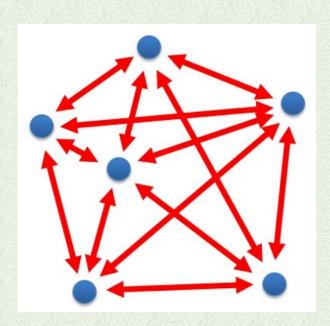
Most-Favoured Nation Treatment

Fair and Equitable Treatment



#### Decentralization

- Permit Vs Endorsement
- Myanmar Investment Commission (MIC)
  - Permit and Endorsement
- State and Region Investment Committees
  - Endorsement
  - Can approve under 5 Million USD.





# Submitting Proposal to MIC (Section 36)

- 1. Businesses that are <u>strategic</u> for the Union
- 2. Large capital intensive investment projects
- 3. Projects which have large potential *impact on the environment* and the *local community*
- 4. Business carried out in the **State-owned land and building**
- 5. Businesses which <u>are designated by the government</u> to require the submission of a proposal to the Commission







#### **Endorsement Application Submission**

Business except where it concerns investments stipulated under section 36 Endorsement application to the Commission

To enjoy the Rights to Use Land under Chapter (12) and Exemptions and Reliefs under sections 75,77 and 78

Not required to submit a Proposal to the Commission





#### **Prohibited Investment**

#### **Business:**

- the <u>hazardous or poisonous</u> wastes;
- e technologies, medicines and instruments which are <u>still being tested</u> abroad or which have not obtained relevant approvals for use, planting except for the purpose of R&D;
- may affect the traditional culture and customs of the racial groups;
- may affect the public health
- may cause <u>damage to the natural environment and ecosystem</u>;
- manufactured goods that are <u>prohibited in accordance with existing laws</u>.





#### Restricted Investment (Notification 15/2017)

- Investment activities allowed to carry out by State only;
- Investment activities restricted to foreign investors;
- Investment activities allowed only in form of joint venture with a citizen owned entity or a citizen of Myanmar; and
- Investment activities permitted with the <u>recommendation of the relevant</u>
  <u>ministries</u>





#### Rights to Use Land



- From any government body or government organization
- From private land-holders

Initial 50 years

# The period of consecutive 10 years

- From any government body or government organization
- From private land-holders

- From any government body or government organization
- From private land-holders

Further 10 years





#### Employment of Staff and Workers



#### Any Citizen

- ✓ Senior Manager
- ✓ Expert
- ✓ Advisor



#### **Only Myanmar Citizens**

The work
which does not
require skills



#### Investment Guarantee

Guarantees not to expropriate or nationalize or indirect expropriation to any investment

Conditions for expropriation

- ✓ For a public interest
- ✓ In a non-discriminatory manner
- ✓ In accordance with due process of law
- Upon payment of prompt, fair, adequate and effective compensation



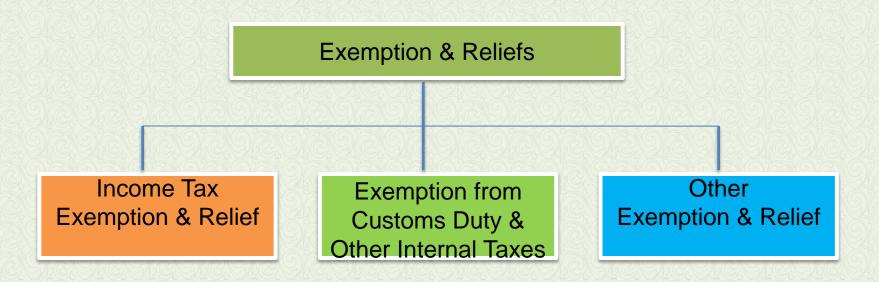


Incentives under Myanmar Investment Law



#### Incentives under Myanmar Investment Law

Investors may apply one or more than one the exemptions and reliefs







Agriculture and its related services (except cultivation and production of Tobacco and Virginia)



Plantation and conservation of forest, and other businesses with forest



Livestock production, breeding and production of fishery products, and its related services



Manufacturing (Except manufacturing of cigarette, liqueur, beer, and other harmful products to health)



Establishment of Industrial Zones



Establishment of New Urban Areas





City Development Activities



Construction of Road, Bridge and Railway Line



Construction of Seaport, River Port and Dry Port



Management, Operation and Maintenance of Airport



**Maintenance of Aircrafts** 



Supply and Transport Services





Power Generation, Transmission and Distribution



Production of Renewable Energy



Telecommunication Businesses



**Education Services** 



**Health Services** 



Information Technology Services





#### **Hotel and Tourism**

**Science Research Development Business** 





#### Incentives under Myanmar Investment Law



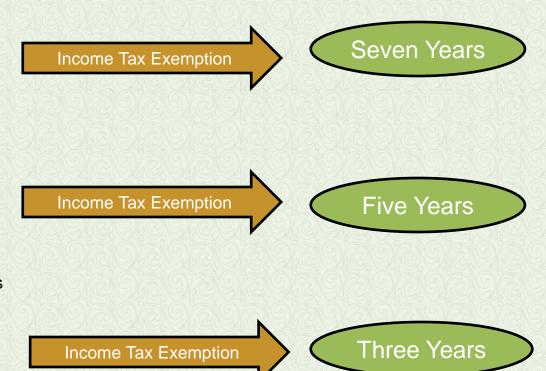
Zone(1)
Least- Developed Regions and States
Total 156 Townships



Zone(2) Moderately Developed Regions and States Total 122 Townships



Zone(3)
Developed Regions and States
Total 46 Townships





#### Designation of Development Zones (Notification 10/2017)

**Zone 1: Less Developed Zone** 

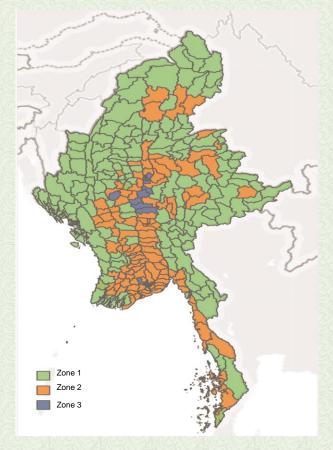
Total: 156 townships

**Zone 2: Moderate Developed Zone** 

Total: 122 townships

**Zone 3: Developed Regions** 

Total: 46 townships



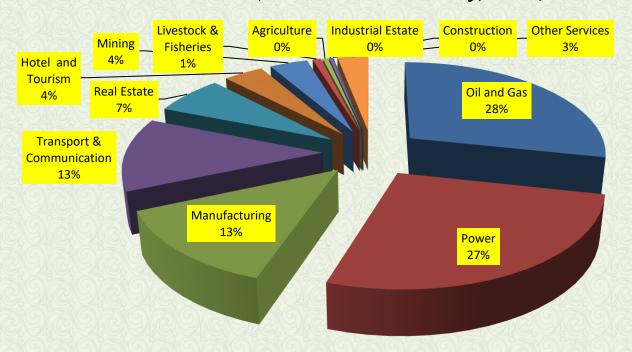


### FDI in Myanmar



#### Foreign Investment in Myanmar

(1988-1989 to January, 2019)

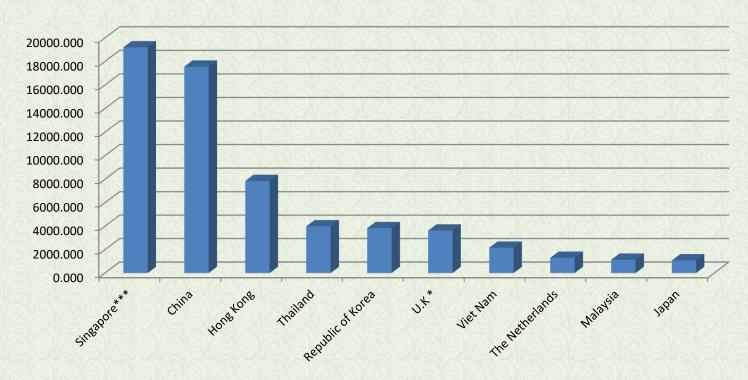




#### Foreign Investment of Permitted Enterprises



as of (31-1-2019) (Countries)



## Foreign Investment of Existing Enterprises of Taiwan (As of January 31, 2019)

Sr. No.	Particulars	No	Approved Amount (US \$ in million)
1	Manufacturing Sector	23	57.807
2	Agriculture Sector	1	1.000
Total		24	58.807

#### Foreign Investment of Existing Enterprises of Taiwan (As of January 31, 2019)

	Totalgrinivestitient of Existing Enterprises of Taiwari (18 of Sariadily 51, 2015)									
No.	Particulars	Form of Organization	Type of Business	US \$ in million						
1. <b>N</b>	1. Manufacturing Sector									
1	Force Co.,Ltd.	Limited Company(100% foreign owned)	Manufacturing of Shoes on CMP Basis	0.760						
2	Jiulin Technology Co.,Ltd	Limited Company(J.V)	Manufacturing and marketing of electronic siren and electrical goods	0.870						
3	Coteck (Myanmar) Industry Company Limited	Limited Company(J.V)	Manufacturing and Marketing of Polyurethane Decorative Materials	1.000						
4	Eusebio Sporting (Myanmar) Co.,Ltd.	Limited Company(100% foreign owned)	Manufacturing of Sleeping Bags, Rucksacks, Tents & Outdoor Apparels on CMP Basis	2.365						
5	Eslite Garment Co., Ltd.	Limited Company(100% foreign owned)	Manufacturing of Garments on CMP basis	1.254						
6	Paragon Myay Latt Thar Co., Ltd. 1049/2015(1-12-2015)	Limited Company(J.V)	Manufacturing and Marketing of Roasted Sesame Oil and Huskless Sesame Seeds	6.000						
7	Top Direction Industry Co., Ltd. 1073/ 2016(26-1-2016)	Limited Company(100% foreign owned)	Producing and Dying for All Kinds of Cotton Yarns	1.113						
8	Known-You Seed Myanmar Co., Ltd. 1082/2016(17-2-2016)	Limited Company(J.V)	Sowing, Production and Sales of Seeds	1.180						
9	Paragon Myay Latt Thar Co., Ltd.* 1049/2015(1-12-2015)	Limited Company(J.V)	Manufacturing and Marketing of Roasted Sesame Oil and Huskless Sesame Seeds	4.000						
10	Pro Cap Company Limited	Limited Company(100% foreign owned)	Manufacturing of Various Kinds of Hats and Caps on CMP Basis	1.710						
11	Topline Global Co., Ltd.	Limited Company(100% foreign owned)	Manufacturing of Various Kinds of Underwear on CMP Basis	2.100						
12	Yong Cheng Co., Ltd.	Limited Company(J.V)	Manufacturing and Marketing of Rubber Wood Based Products	2.400						
13	Force Co.,Ltd.*	Limited Company(100% foreign owned)	Manufacturing of Shoes on CMP Basis	0.248						
14	Ceres Enterprise Limited	Limited Company(100% foreign owned)	Manufacturing of Garments on CMP Basis	6.910						
15	South Honour Ltd.	Limited Company(100% foreign owned)	Manufacturing of Bag on CMP Basis	0.306						
16	S.H. United Co., Ltd.	Limited Company(100% foreign owned)	Manufacturing of Garment on CMP Basis	5.210						
17	Sunforce International Co., Ltd.	Limited Company(100% foreign owned)	Manufacturing and distribution of Rubber Furniture	3.000						
18	Linda & Joe's International Co., Ltd.	Limited Company(100% foreign owned)	Manufacturing of Garment on CMP Basis	0.784						
19	Her Chee Industrial Co., Ltd.	Limited Company(100% foreign owned)	Assembling, manufacturing and sales of various kinds of four wheel motorcycles	7.658						
20	Lien Fa (Myanmar) Co., Ltd.	Limited Company(J.V)	Manufacturing and distribution of construction Materials	0.506						
21	Myanmar Shoe Dynasty Co., Ltd.	Limited Company(100% foreign owned)	Manufacturing of Shoes on CMP Basis	5.500						
21	Hydraknight Myanmar Co., Ltd.	Limited Company(100% foreign owned)	Manufacturing of waterproof Bag on CMP Basis	1.200						
22	Li Li Myat Oo Co.,Ltd	Limited Company(J.V)	Manufacturing of umbrella on CMP Basis	0.150						
23	Myanmar Ta Kung Garment Co., Ltd.	Limited Company(100% foreign owned)	Manufacturing of Garment on CMP Basis	0.969						
24	Rain Mart Enterprise CorporationLtd	Limited Company(100% foreign owned)	Manufacturing of Garment on CMP Basis	0.614						

Production and Marketing of Coffee Bean(Arabica) and Vegetable Seeds

1.000

1.000

58.807

Total

Limited Company(J.V)

2. Agriculture Sector

GAC (Myanmar) Ltd.



# Cooperator of Business Community, Developer of National Economy DICA

## Thank You

**Aye Lwin** 

**Member** 

**Myanmar Investment** 

**Commossion**